

Our success is tied directly to your success. We take a collaborative account management approach to understand your business problems and to jointly develop solutions to solve them.

Zycom Technology's Core Values:

- Listen to you, the customer
- Develop a long-term relationship built on trust and dependability
- Offer best-in-class services and products
- Be innovative and responsive

***“Zycom Technology’s value-add services and long-term thinking has made them an important part of my team. I rely on their innovation and solutions to help me support my end-users. Simply put – I trust them to help me make the right IT decisions.”*** DOUG GRAY, NETWORK MANAGER, CITY OF KINGSTON



## PRODUCT SOLUTIONS

Datacentre Infrastructure Rack, Environmental, Power	Security Solutions Firewall, Anti-Spam, Anti-Virus
Client Computing Desktops, Notebooks, PDA, Thin Clients, Workstations, Monitors	Output Solutions Printers, Imaging and Copiers
Mission Critical Servers UNIX, OpenVMS, Windows	Storage Solutions SAN, NAS
Network Devices	Backup Solutions Tape, Optical, Disk
Audio/Video/Projectors	VoIP
	Supplies and Accessories



## SMART SERVICES

Packages designed to maximize our expertise by delivering concise and measurable services to you and your organization.

Asset and Inventory Management	Print Management Solutions
Remote Management and Monitoring	SAN Health Checks
Warranty Repair Services	Security Audits
Network and Wireless Installations	VoIP
IT Assessment	Managed Anti-Spam and Anti-Virus Services

## SOFTWARE SOLUTIONS

Back Office Solutions	Network Management
Backup	Storage Management
Security and Detection	Server Management
Productivity	Linux, Tru64, Novell, Windows, OpenVMS

## CASE STUDIES

Major School Board selects Zycom to be the exclusive provider of Local Area Networking equipment including a wireless solution at secondary schools.

Zycom Services Team remotely manages and monitors municipalities' critical business servers to ensure operational continuance.

University hospital awards Zycom Technology with a five year PC desktop and notebook evergreen project; includes deploying and servicing over 1500 systems.

Zycom Technical Services upgrades major hotel management system to provide better service to hotel guests.

Zycom and HP team up to provide SAN's and Proliant Rack servers across multiple Air Force Bases in Canada.

Large manufacturing plant upgrades entire network infrastructure using Zycom Technology's solution.

Fortune 500 Company awards Zycom with multi-year on-site professional services contract to support and maintain helpdesk, network administration, server management and data-centre infrastructure.

## MARKETS

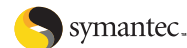
Educational	Manufacturing
Municipalities	Federal Government
Provincial Departments	Small and Medium Sized Businesses
Healthcare	



visit us online  
at [www.zycomtec.com](http://www.zycomtec.com)  
or call 1-866-549-6558

Toronto • Belleville • Kingston • Cornwall • Brockville • Ottawa

## PARTNERS



**IT is OUR  
LANGUAGE!**



**SMART SERVICES**

**INNOVATIVE**

**DEPENDABLE**